

Purchasing Division

TENDER #3553 CAFETERIA SERVICE – 7 SCHOOLS

Addendum #1

April 8, 2013 12:50 PM

| To: Bidders | | From: | Deborah Beck Buyer |
|-------------|--|---|-----------------------|
| Pages: | 1 | phone: 464-20 | 000 (ext. 2011) |
| 1) | were \$94,000. It is estimated t | Teteria Sales for Bedford South in That there will be 500 students at and 90% of those students stay fo | Bedford South |
| 2) | 2) For consistency a "Cafeteria Service Pricing Proposal Form" is attached. Please complete one form for each school that you propose to service as return the completed forms with your RFP proposal. | | |
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| | | | |
| | | | |
| | END O | PF ADDENDUM #1 | |
| PLEAS | E SIGN BELOW AND RETURN WI | TH BID DOCUMENTS: | |
| Signatu | ıre | Company Name | |

HALIFAX REGIONAL SCHOOL BOARD CAFETERIA SERVICES RFP #3553

CAFETERIA SERVICE PRICING PROPOSAL FORM

| SCHOOL NAME | | | | | _ |
|---|-----------|-----------|-------------|--------------------------|--------------------------|
| FINANCIAL RETURN | 2013/2014 | 2014/2015 | 2015/2016 | OPTION YR 1 2016/2017 | OPTION YR 2 2017/2018 |
| OPTION #1 % OF NET CASH SALES | | | | | |
| OPTION #2 LUMP SUM PAYMENT PER MONTH | | | | | |
| OTHER ADDED VALUE ITEMS | | | | | |
| | | | | | |
| | | | | | |
| LIST THE KEY OBJECTIVES FOR CAFETERIA | SERVICE | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| PROPOSED EQUIPMENT OWNED BY CONTRA | ACTOR | | | | |
| | | | | | |
| | | | | | |
| NAME OF SIGNING AUTHORITY | | | SIGNATURE C | F SIGNING AUTH | ORITY |



3553

REQUEST FOR PROPOSALS

CAFETERIA FOOD SERVICES SEVEN (7) HRSB SCHOOLS

Closing Date: FRIDAY, APRIL 19, 2012

Closing Time: 2:00:00 P.M. Opening Time: 2:00:00 P.M.

Closing Location:

Halifax Regional School Board 33 Spectacle Lake Drive Dartmouth NS B3B 1X7

HRSB Contact:

Kathryn Burlton, Manager of Accounting & Purchasing

Tel: (902) 464-2000 #2843

Fax: (902) 464-0161

If contractors are unfamiliar with the school cafeteria where they wish to propose cafeteria service, they must arrange a site visit with the school principal prior to submitting a proposal. To download a Directory of HRSB schools, principals, addresses and contact telephone numbers go to the HRSB Website: www.hrsb.ns.ca Click on Departments/School Administration/School Directory/View School Directory in .pdf format.

The Halifax Regional School Board encourages equity and affirmative action programs.

HALIFAX REGIONAL SCHOOL BOARD REQUEST FOR PROPOSAL CAFETERIA FOOD SERVICES

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Proposals addressed to the Halifax Regional School Board (hereafter referred to as the Board), will be received at the Board Office, 33 Spectacle Lake Drive, Dartmouth, Nova Scotia, B3B 1X7, NO LATER THAN <u>FRIDAY</u>, <u>APRIL 19TH, 2013</u>. Proponents may submit proposals for ANY OR ALL of the SEVEN (7) school cafeteria sites. Proponents must provide ONE (1) hard copy of your proposal for each school principal, ONE (1) hard copy for the Board's Purchasing Department and ONE (1) electronic copy for file purposes.

RFP# 3553 - Cafeteria Food Service – SEVEN (7) Schools

Proposals received after the closing will be returned unopened. It is the responsibility of the proponent to ensure that the Request for Proposal is received on time.

The Halifax Regional School Board reserves the right to reject any or all proposals or to accept any Request for Proposal, or portion thereof, deemed in its best interest. The Halifax Regional School Board also reserves the right to waive formality, informality or technicality in any Request for Proposal. Contracts will be awarded individually by school as determined by each school's Cafeteria Services Evaluation Committee.

PROPOSALS RECEIVED LATE OR BY ELECTRONIC TRANSMISSION WILL NOT BE ACCEPTED

AND SHALL BE RETURNED UNOPENED TO THE PROPONENT

TERMS AND CONDITIONS

SITUATION OVERVIEW

Section 1.0 - Purpose

- 1.1 The Board is seeking proposals for the provision of cafeteria services for SEVEN (7) HRSB School Cafeterias. The food service management shall include the preparation and service of lunches and other food and beverage items as required by the Board for such persons as the Board authorizes to be served. A School Cafeteria Statistics Form is included with the RFP for each of the schools requiring cafeteria service.
- 1.2 The objective of this RFP is to obtain cafeteria services from a duly qualified company or individual, thereby allowing schools to offer cafeteria services to its staff and students.
- 1.3 It is essential that the successful cafeteria services provider(s) be capable of providing a full range of cafeteria services, using staff fully qualified to work in the food service industry. Food services management and staff must also be locally available to address school and Board related issues and concerns as they arise.

Section 2.0 - Questions

All questions pertaining to this proposal must be submitted in writing. Questions are to be received NO LATER than 2:00:00 pm, *FRIDAY*, *APRIL* 12TH, 2013. The Board reserves the right to distribute in writing a notice of the contents of any enquiry, concern or question from any proponent and the Boards response therefore, to all other proponents. Should questions raised by a proponent necessitate an Addendum to this Request for Proposals, each proponent will receive the Addendum by email. Only communications in writing will be binding upon the Board. Communications concerning the terms and conditions of this RFP to any individual other than indicated will automatically cancel your submission. Direct questions to:

Kathryn Burlton Manager of Accounting & Purchasing Halifax Regional School Board 33 Spectacle Lake Drive Dartmouth, Nova Scotia, B3B 1X7 Phone: (902) 464-2000 # 2843

Fax: (902) 464-0161

2.2 After a proposal is submitted, any amendment to same may be submitted provided it is typed or in writing, duly signed and received at the location outlined above, no later than the closing Date and Time. Any amendment received by the Board after the Closing Date and Time or by electronic submission will not be accepted.

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Section 3.0 - Structure

- 3.1 Each proposal must be structured using the criteria identified in this proposal. When submitting proposals proponents must use the <u>same numbering format used on this request for their return proposal</u>. **Items identified with <u>double underlining</u> require a response in your written submission. Please minimize extraneous materials supporting your proposal.**
- 3.2 The submission of a proposal will be interpreted to mean that the proponent:
 - (i) is fully aware and informed as to the extent and character of the service, supply and materials required;
 - (ii) can furnish the required food, materials and supplies;
 - (iv) can adequately staff each site bid;
 - (v) can operate a food management service in COMPLETE COMPLIANCE WITH THESE SPECIFICATIONS. ANY INABILITY to comply with these specifications must be clearly stated, and
 - (vi) is familiar with the cafeteria premises where cafeteria service is being offered.

Section 4.0 - Specifications

- 4.1 The Board shall grant to the successful proponent(s) the right to operate the cafeteria facilities at HRSB Schools for the purpose of supplying food services, in compliance with the *Food and Nutrition Policy for Nova Scotia Public Schools* to the students and staff members of that site. Included will be an a la carte service and the sale of healthy food and beverage choices subject to approval by the Board.
- 4.2 Vending machines are excluded from this Request for Proposal.
- 4.3 The contract does not exclude various student or staff groups from fund raising or offering a special occasion provision of food, e.g. field day, popcorn, bake sales.

Definitions:

Kitchen Area - preparation, cooking, washing area

Servery Area - the area that the students/staff pass through to pick up and pay for their food Eating Area - tables/seating (provided by the Board) for students and staff to consume food

Board/HRSB - schools/Halifax Regional School Board

P3 Schools - building owned/managed by Consortiums as opposed to HRSB

Section 5.0 – Menu

- <u>5.1</u> Each proposal must include a sample menu (See Appendix B). All menu items (cafeteria and canteen) must be reviewed and signed off by the Halifax Regional School Board School Nutritionist to ensure compliance with the Provincial Food and Nutrition Policy (See Appendix F for a quick reference guide on policy).
- As a condition of this contract, the food service provider is required to submit nutrition information outlined in Appendix D for all menu items within two (2) weeks of the contract being awarded.
- 5.3 Once the nutrition information outlined in Appendix D is submitted, the Halifax Regional School Board School Nutritionist will complete a Menu Review form and return it to the successful proponent as soon as possible. (See Appendix C).
- **5.4** Recommendations for menu change addressed on the review form must be implemented within two weeks of menu review completion.
- 5.5 The menu will be monitored throughout the contract to ensure compliance with the Provincial Food and Nutrition Policy.
- **5.6** Failure to comply with the criteria outlined above could result in the termination of contract.
- **5.7** Proponents may be required to provide to the evaluation committee, a product sample of their proposed menu choices (taste test).

Section 6.0 - Administrative Organization, Staffing and References

- <u>6.1</u> Each proposal must include details concerning the company:
 - <u>6.1.1</u> Organization chart.
 - <u>6.1.2</u> The correct legal name under which the Proponent carries on business, telephone number and fax number, as well as the name or names of appropriate contact personnel which the Board may consult regarding the Proposal.
 - <u>6.1.3</u> If a proponent is a sole proprietor, include the full personal name, together with the name of proprietorship. (i.e. John Doe, carrying on business under the firm name and style of Johns Food Service).
 - <u>6.1.4</u> If a proponent is a partnership, include the full name of all individual partners, together with the correct legal business name of the partnership.
 - <u>6.1.5</u> If a proponent is a corporation, the proponent should provide the full legal name of the corporation, together with the jurisdiction in which the corporation was originally incorporated. If the proponent is a corporation, the proponent shall execute its proposal under its corporate seal.
 - <u>6.1.6</u> The names and addresses of all partners of any partnership, the names of all officers, directors and shareholders holding more than 10% of the outstanding shares of any class of any corporate proponents.
 - 6.1.7 The Board reserves the right any time after the closing date, to require any proponent to provide evidence satisfactory to the Board on its financial standing and stability and that of each of its officers, directors and principals. All proponents agree to provide at their own expense all such above-noted information as may be requested by the Board within four (4) days of the date of any such request.
- 6.2 Bids must include a Dedicated on site Supervisor to deal solely with the Board contract.
 - <u>6.2.1</u> A complete resume MUST be included.
 - <u>6.2.2</u> List the specific office location, complete with an address.
- 6.3 The food service provider will be responsible to see that regular supervision is maintained over all working personnel. It is the proponent's responsibility to see that all their activities are properly coordinated with the Boards operation and modify assignments as required.
- 6.4 All employees must complete a **Criminal Records Check & Child Abuse Registry Application** prior to starting employment on school premises. The service provider is to provide written confirmation to the school upon completion.

- 6.5 The food service provider shall not, at any time, sublet any of the duties of this contract without the permission of the Boards representative.
- 6.6 The food service provider will provide at their own expense, upon request, medical certification showing suitability for all staff employed to serve or handle food (e.g. proof of tuberculin testing).
- 6.7 The food service provider and its employees SHALL NOT be considered the Boards employees and SHALL NOT represent themselves as an agent of the Board, nor be eligible for any of the benefits provided to Board employees.
- 6.8 The Board reserves the right to demand the removal of any food service provider employees engaged in this contract if, in the Boards opinion, their conduct has been of an unacceptable nature.
- 6.9 The food service provider will reimburse the Board for any damages through negligence or wilful act of any of the food service provider's staff.
- 6.10 The food service provider agrees to implement all levels of government relevant legislation, by-laws or policies including Employment Standards, Pay Equity & Wages Legislation and Human Rights Legislation. It is the successful proponent's financial responsibility to implement any relevant future Legislation, by-laws or policies.
- 6.11 All Board policies, including the Provincial Food and Nutrition Policy for Nova Scotia Public Schools, procedures and regulations must be adhered to by the food service provider and its employees.
 - 6.11.1 Smoking is prohibited in all Boards building and on all Board property.
 - 6.11.2 Many Halifax Regional School Board locations are equipped with video surveillance cameras. The locations will be shared with the successful proponent.
- 6.12 It is important that all staff members of a school play a significant role in reinforcing student's attitudes, behaviours and responsibilities. Explain how your firm might contribute, particularly in the area of helping students make healthy food choices.
- <u>6.13</u> Each proposal submission must include a statement outlining your company quality assurance philosophy and program and detailing how your company will respond to:
 - 6.13.1 Service related problems
 - 6.13.2 Quality problems
- 6.14 The Board reserves the right to initiate an annual survey to measure customers opinions on pricing, food quality, service level, catering staff, etc., in a form approved by the Boards representative.

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- <u>6.15</u> Each contractor will submit, for reference purposes, where they currently provide food services, a client for single source locations and multiple locations for school boards or corporations including:
 - ✓ contact name and telephone
 - ✓ gross sales
 - ✓ number of cafeterias serviced by the contractor for the client
 - ✓ number of years contractor has provided services to the client
- <u>6.16</u> Proponents are required to list any and all pending or ongoing legal claims or disputes where the proponent could individually, or in combination with other claims, suffer a potential economic loss greater than \$100,000.
- **6.17** The Proposers hereby acknowledges that:
 - a) HRSB shall have the right to reject any or all Proposals for any reason, or to accept any Proposal which HRSB in its sole, unrestricted discretion deems most advantageous to it. HRSB shall have the unrestricted right to:
 - i) accept any Proposal, and in the event it only receives informal, non-conforming or qualified Proposals with respect to this RFP, accept any such Proposal; or
 - b) HRSB reserves the right to consider, during the evaluation of Proposals:
 - i) information provided in the Proposal itself;
 - ii) information received in response to enquiries of credit and industry references set out in the Proposal;
 - iii) the manner in which the Proposers provides services to others;
 - iv) the experience and qualification of the Proposers;
 - v) the compliance of the Proposers to HRSB's requirements and specifications;
 - vi) such alternate goods, services, terms or conditions that may be offered, whether such offer is contained in a Proposal or otherwise,
 - vii) splitting the RFP and Project Scope into multiple parts and accepting Proposals (or portions thereof) from more than one Proposer;

Section 7.0 - Financial Return and Pricing

- 7.1 A School Cafeteria Statistics Form is attached for each of the schools requiring cafeteria service specifying the following information;
 - Gross sales (XXX-XXX) period, (if applicable)
 - Number of students
 - Percentage of students that stay for lunch
 - Hours of operation
 - Lunch period
- Schools expect to receive a monthly financial statement (see 7.4) from contractors as backup for monthly revenue payments.
 On the individual School Cafeteria Statistics Forms provided, outline your financial proposal for each year of the contract which may include:
 - 7.2.1 A stated percentage of the gross cafeteria sales volume realized by the successful proponent (percentage of total revenue generated from cafeteria sales will be returned to the school) AND/OR
 - <u>7.2.2</u> **A stated annual guaranteed minimum** (advise what guaranteed amount of money would be returned to the school on a monthly basis, regardless of revenue generated. These funds would be paid to the school in ten monthly payments from September through June of each school year. As well, please advise if this base amount would increase if revenues exceeded a pre-determined level) **AND /OR**
 - <u>7.2.3</u> **Other forms of compensation** (advise if your company has any other payment schemes currently in use at other schools or institutions. These other options may or may not be considered in the selection of a successful proponent.
- <u>7.3</u> Detail in RFP Proposal the willingness to:
 - 7.3.1 liaison with school advisory council (or other association/group approved by the principal)
 - <u>7.3.2</u> consult with students/staff/cafeteria committee regarding specialty items. A cafeteria staff member will serve as a member of the school cafeteria committee.
 - <u>7.3.3</u> provide an opportunity for work experience to identified students.
- Revenue payments will be on a monthly basis. These funds would be paid to the school in ten monthly payments from September through June of each school year, and delivered to the school within five (5) business days from the last day of the preceding month. (In actual fact, payment based on a percentage of gross sales would then be due in the months of October through to July).

- 7.5 If your strategy includes an annual guaranteed minimum, any revenue adjustment to the guaranteed minimum (see 7.2.2) due to disruption of service or closure of this site would be subject to mutual agreement negotiated by both parties.
- <u>7.6</u> Indicate what willingness your firm has toward providing an annual bursary and/or scholarship for the school/schools you propose to serve.
- 7.7 At the end of the proponent's fiscal year, the successful proponent will provide an externally audited gross sales volume statement. At the request of the Board, the Boards Internal Auditor will be permitted to examine the accounting records pertaining to the sales volumes through the Board's facilities. This may include auditing of individual school cash register receipts. Cash registers are not provided by the Board.
- <u>7.8</u> Proposals shall guarantee the Board against financial loss arising from the operation of the Food Service Management in our facilities.
- Cafeteria Service Evaluation Committees will give preference to a menu that provides a variety of healthy choices each day, in compliance with the Food and Nutrition Policy for Nova Scotia Public Schools.
 Consideration will be given to menu options that utilize a variety of preparation methods.
 - <u>7.9.1</u> One meal choice daily should be: prepared on site primarily from scratch, utilizing relatively unprocessed ingredients (examples fresh fruits and vegetables, unprocessed meat and fish products and homemade soup stock)
 - The second daily meal choice can utilize less labour intensive preparation methods, but should be made on site.
 - <u>7.9.1</u> Prices should be submitted on both choices, excluding all taxes, with firm prices for year one. Please include details of the processes.
 - 7.9.2 Increases for subsequent years must be negotiated by September 1st for each year of the contract.
 - <u>7.9.3</u> The successful proponent must place emphasis on menu variety when developing a menu. ie. Soup and sandwich variety.
 - 7.9.4 The successful Proponent must provide a menu to all parents (hardcopy or internet access), including menu and snack selection and special event menus.

Section 8.0 - Vending Machines

8.1 As per section 4.2, vending machines are **EXCLUDED** from this proposal. Note: In the event that vending machines are negotiated as part of this proposal by an individual school, the food service provider must provide the school with a list of all electrical service requirements and indicate the number of refrigerated and dry good machines they have agreed to have on site.

8.2 The food service provider may sell milk beverages and nutritional snacks from the servery during the hours the cafeteria is open. i.e. Milk products, fruit, nutritional snacks.

Section 9.0 - Services and Supplies Provided by the Food Service Provider

- 9.1 The Food Service Provider must provide all supplies and staff to prepare on-site food services for sale to the students and staff. The food and beverages provided shall be incompliance with the *Food and Nutrition Policy for Nova Scotia Public Schools*, well prepared and in quantity sufficient to meet the demand of the location.
 - 9.1.1 It is the responsibility of the staff and students to pay the food service provider directly.
 - <u>9.1.2</u> Uniforms assist in portraying a sense of unity and purpose as well as a student security issue. Is it your firm's policy that all employees must wear a company uniform?
- 9.2 The lunch periods for the ten-month school year will be established by the school principal. The lunch hour for the school year is indicated on the School Cafeteria Statistics Form. Snacks must be made available for the morning and during recess periods. All schools reserve the right to operate breakfast programs on an ongoing basis with or without the involvement of the Cafeteria Service Provider.
- 9.3 The daily menu in each location shall offer a main meal from the standard posted menu on a minimum four-week cycle, and to be provided to parents as per section 7.9.4.
 - <u>9.3.1</u> A priced sample menu for the entire four- week cycle **must** be included with your proposal. Focus on healthy food choice menus (including a possible breakfast menu).
 - <u>9.3.2</u> The proposed nutritional meal program must be outlined with a detailed marketing promotional strategy including the usage of cafeteria facilities by staff and students. The daily menu must be priced for one year and describe the components of this menu which meet the four basic food groups as specified in the *Eating Well with Canada's Food Guide*.
 - <u>9.3.3</u> The proposed nutritional program must include a list of clients, contact name and telephone number, where the program has been implemented.
 - 9.3.4 A list of initiatives for special occasion days, e.g. Halloween, Valentines, Christmas etc.
 - 9.3.5 Any additional menu items will be agreed upon and approved by the site administrator. This agreement will include prices and portion sizes.
 - 9.3.6 An ingredient list must be provided upon request.

- <u>9.3.7</u> Explain the delivery of products (fruit/vegetables, breads, bakery, meat) as it affects freshness and your commitment to local suppliers.
- 9.4 Maintain the kitchen and servery premises provided in a clean and sanitary condition (includes heavy duty cleaning requirements), including the following:
 - 9.4.1 The successful proponent must provide the necessary supplies for cleaning of all food preparation equipment, dishware and cutlery used in delivering the catering service.
 - 9.4.2 Daily cleaning, sweeping and mopping of kitchen and servery floor area, and regular washing of walls in the KITCHEN AREA, up to 6 feet from the floor.
 - 9.4.3 Keep all garbage and refuse in the covered containers provided in the area designated. If a spill should occur in this area, especially during the noon hour when everyone is in a rush, the food service provider's personnel will not wait until a custodial staff member is available to clean the spill, but will immediately initiate a clean-up sufficient enough to prevent any possible hazard.
 - 9.4.4 In the case of P3 schools the removal and disposal of waste from the kitchen area may be the responsibility of the cafeteria service provider rather than the school custodian. This responsibility will be explained to the successful proponent by the school principal.
 - 9.4.5 Dairy and meat products will not be kept in freezers during the summer shutdown.
 - 9.4.6 Cafeteria Service Providers must supply paper and cleaning supplies in compliance to HRSB's commitment to environmentally friendly and socially sustainable purchasing, where feasible and economically practical.
- 9.5 The small wares inventory will be maintained as an operating expense of the food service provider. An inventory listing will be submitted annually by June 30th. Small wares will include china, cutlery, flatware and cooking utensils. The food service provider will report on the condition of Board owned cafeteria cooking, food storage, and cleansing equipment on an on-going basis. If disposables are used it will be at the food service operators expense.
- 9.6 The provision of a telephone in the cafeteria facility for the food service provider's exclusive use is the financial responsibility of the food service provider.
 - 9.6.1 This responsibility includes installation (a new line if necessary), any operating expense and all long distance charges, and disconnecting at the end of the contract.
- 9.7 After the first year of operation, the successful proponent may offer for Board/Owner consideration, suggested changes to the physical layout and /or additional capital equipment required at each site, and why.

Section 10.0 - Services and Supplies Provided by the Board/Owner will include:

- 10.1 A kitchen equipped with locks. The Board/Owner will furnish equipment as listed on the individual School Cafeteria Statistics Forms and the initial supply of small wares.
- 10.2 All utilities including water, both hot and cold, heat, lighting, hydro and natural gas for the operation of the kitchen and the equipment. Additional power requirements for new/additional equipment will be charged back to the Cafeteria Service Provider.
- 10.3 Custodial services including regular cleaning of floors (daily damp mopping and heavy duty scrubbing and walls in the dining area, except servery area and kitchen). Also included will be removal of garbage placed in receptacles supplied by the Board/Owner from the designated eating areas. The service provider is responsible to breakdown cardboard for disposal / recycling. This service may differ at P3 schools.
- 10.4 Use of washroom facilities for the food service providers personnel.
- 10.5 Decorations for the walls and ceilings from time to time as the Board deems necessary.
- 10.6 Compliance with all legal requirements of any competent body: Municipal, Provincial, Federal and otherwise relating to the supply of space and equipment, the supply of electricity, gas, plumbing and drainage services, the supply of required equipment and maintenance, cleaning and painting of walls and ceilings, pest control and garbage removal (Dumpsters).
- 10.7 A student/employee eating area equipped with tables and chairs, all of which are the property of the Board.
- 10.8 In the case of P3 schools the school consortium/owner shall be contacted for authorization for equipment repairs, capital equipment upgrades and building access outside of normal operating hours of school.

Section 11.0 - Site Visit

11.1 Contractors must be familiar with school cafeterias before submitting a proposal for cafeteria service. If the contractor is unfamiliar with the school cafeteria where they wish to propose cafeteria service they must arrange a site visit with the school principal prior to submitting a proposal. A copy of the HRSB School Directory is available on the HRSB website as outlined on the coversheet of this document.

Section 12.0 - Health Regulations

- When requested, the successful proponent must supply the school with MATERIAL SAFETY DATA SHEETS providing the breakdown of components for any products used in our facilities.
- 12.2 The successful proponent shall be subject to termination if the applicable Health Authorities notify the Board and/or the food service provider that:

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a) the method of preparing, packaging, storing or shipping foods is condemned as unsatisfactory in any respect

OR

b) a condition exists which, in the opinion of that Health Authority, results in food being unfit for human consumption

AND

c)

the food service provider does not rectify the condition(s) within the time limit specified by the said Health Authority.

- 12.3 Comply with all legal requirements of all government (e.g. Municipal, county, provincial or federal) regulations relating to safety, health and sanitation.
- 12.4 The Board reserves the right for a Board representative to inspect the premises at any time.

Section 13.0 - Workplace Safety & Insurance

- 13.1 The successful proponent must provide with the bid proof of good standing with the Workers Compensation Board,
- 13.2 The food service provider shall furnish proof of compliance with the Occupational Health and Safety Policy,

AND

13.3 All workplace injuries and accidents must be reported to School Administration in a timely fashion.

Section 14.0 - Safety Requirements

- 14.1 Every person who supplies any machine device, tool, equipment or service to the Board shall ensure that they comply with the N.S. Occupational Health & Safety Act and Regulations for Industrial Establishments. The Burden of Proof rests with the food service provider.
- 14.2 All equipment supplied under this contract shall, when standards are available, be certified in accordance with the applicable code as noted below:
 - 14.2.1 Canadian Standards Association
 - 14.2.2 Canadian Government Standards Board
 - 14.2.3 Underwriters Laboratories of Canada

Section 15.0 - Environment

- <u>15.1</u> Each proposal must include a detailed description of your environmental program and how your program would be implemented.
- 15.2 The cafeteria operator is obliged to co-operate with all recycling and environmental procedures and initiatives established by government, the Board and the School.

Section 16.0 – Right to Negotiate or Award

HRSB may, in its sole discretion:

- 16.1 Negotiate and finalize such further documentation as HRSB determines to be necessary or advisable. The entering into of such negotiation by HRSB shall not fetter its discretion to award the Contract to other Proponents or not award any Contract.
- 16.2 HRSB may award to a Proponent or Proponents the Contract, based on its Proposal, without further negotiation or documentation.

Section 17.0 - Insurance

- 17.1 The food service provider will be responsible for insurance coverage for its own supplies and property including money.
- 17.2 The Board is not responsible for any money kept on the Board premises.

Section 18.0 - Commercial Liability Insurance

- <u>18.1</u> Each proponent must be able to provide proof annually that they will be covered by Commercial Liability Insurance.
- 18.2 Commercial General Liability Insurance shall include the name of the insurance company and coverage for liability assumed under the agreement, including claims that might be brought against the Board by an employee of the food service provider. The coverage will be subject to a minimum of \$5,000,000 for each occurrence. The Halifax Regional School Board will be named insured on the policy. It must also provide coverage to protect the Board against claims for property damage and bodily injuries including death. This liability policy shall contain the following coverage:
 - 18.2.1 Personal Injury
 - 18.2.2 Occurrence Property Damage

- 18.2.3 Broad Form Property Damage
- 18.2.4 Property Damage each occurrence
- 18.2.5 Public Liability each occurrence one or more persons
- 18.2.6 Motor Vehicle Liability -
- 18.3 The food service provider will submit certification of Public Liability and Property Damage Insurance Certificate to protect the Board against claims for property damage and personal injuries including accidental death caused by the food service provider.
- 18.4 The food service provider will not change their insurance carrier without thirty (30) days prior written notice to the Board.

Section 19.0 - Statistical Data

- 19.1 The successful proponent must be capable of supplying the Board with statistical data which must include monthly and yearly revenue data pertaining to sales.
- 19.2 Submit a detailed sample of your proposed accounting report with your proposal.
- 19.3 Firms that can offer additional reports should include a detailed printout of each report format.

Section 20.0 - Term of Contract

- 20.1 This contract will be for a three year term commencing **September 1, 2012, with an additional two-year** (negotiable) renewable option extending the contract to June 30, 2017. The decision to extend the cafeteria services contract will be at the sole discretion of the school and the Halifax Regional School Board.
- 20.2 Is there a different contract term your firm would suggest? Why would this be to the Boards advantage?

Section 21.0 - Cancellation of Contract

- 21.1 The Board reserves the right to terminate this contract with 30 days written notice, if, in our opinion, the successful proponent fails to meet the terms and conditions of this contract. A specific termination date and rational must be provided in the written notice.
- 21.2 Termination does not negate any payments due under Section 7.0 with respect to any period prior to such termination.
- 21.3 The successful contractor shall not terminate the contract for any reason (other than Force Majeure) prior to the end of the school year.

HALIFAX REGIONAL SCHOOL BOARD REQUEST FOR PROPOSAL CAFETERIA FOOD SERVICES

RFP 3553 Page 18

Section 22.0 - General Conditions.

- 22.1 This bid is **IRREVOCABLE** for 60 days.
- 22.2 The issuance of a call for proposals shall not be considered as an indication that the Board is obligated in any way to any firm or individual who submits a proposal as a result of this call. Notwithstanding anything to the contrary or otherwise in this Request for Proposal, the Board reserves the right to cancel this Request for Proposal, to reject proposals, and to decline the lowest menu pricing or the highest return on gross sales of any or all proposals, in whole or in part, at any time prior to making an award, for any reason or no reason, without any liability to any proponent.
- 22.3 The Boards representative will keep the food services provider advised of changes as soon as possible.
 - 22.3.1 The Board will keep the food service provider abreast of relevant developments in regards to the operation of the food services (e.g. shutdowns, year-round schooling)
- 22.4 Following the award, discussion may occur with successful proponent(s) for elementary feeder school services.
- 22.5 All costs associated with the preparation, delivering or presenting of the proponents proposal will be solely the responsibility of the proponent.
- 22.6 The proponent agrees that all documentation and information contained in any proposal that becomes the property of the Board may be copied for internal use and be subject to disclosure under the terms of the Freedom of Information and Protection of Privacy Act. Although the Board can in no way be responsible for any interpretation of the provisions of this Act, if any proponent believes any part of its proposal reveals any trade secret of the proponent, any intellectual property right of the proponent, scientific, technical, commercial, financial or labour relations information, or any other similar secret, right or information belonging to the proponent, and if the proponent wishes the Board to attempt to preserve confidentiality of the trade secrets, intellectual property right or information should be clearly designated as confidential.
- While the Board has used considerable efforts to ensure an accurate representation of information of this Request for Proposal, the information contained herein is supplied solely as a guideline for proponents. The information is not guaranteed or warranted to be accurate by the Board, nor is it necessarily comprehensive or exhaustive. Nothing in this Request for Proposal is intended to relieve proponents from forming their own opinions and conclusions in respect of the matters addressed in this RFP.
- 22.8 The foregoing is our theory of proposed provision of food service and its implementation. Contractors are expected to bid as specified, but contractors are also encouraged to make enhancements to their proposal.

Section 23.0 - Evaluation Process

- When the merits of the proposal are being evaluated, if the school(s) Cafeteria Services Selection Committee feels clarification or verification of any portion of the proposal is required, the proponent will be notified of a date and time for an interview/presentation to the Cafeteria Services Selection Committee. The presentation may include menu samples to be provided to the evaluation committee for evaluation. Attendance at the interview/presentation will be at the proponent's expense.
- All proposals will be evaluated by the individual schools Cafeteria Services Selection Committee based on the following evaluation criteria (not listed in any particular order):

| i) | Prices | - | 20% |
|------|---|---|------|
| ii) | Menus | - | 20% |
| iii) | Understanding of Cafeteria Service Requirements | - | 15% |
| iv) | Administrative Organization & Staffing | - | 15% |
| v) | Financial Return Offered (rebates/commissions) | - | 15% |
| vi) | Proposers Relevant Experience | - | 10% |
| vii) | References | - | 5% |
| | Total | _ | 100% |

23.3 The Cafeteria Services Evaluation Committee will finalize a recommendation for a complete contract. Where under this contract the consent or approval of the Board is required the recommended contractor will rely on a letter from the Manager of Accounting & Purchasing, representing the Board. In case of a dispute, the decision of the Board will be final.

Section 24.0 - Important Dates

| 24.1 | FRIDAY, MARCH 22, 2013 | Issue date for Request for Proposal |
|------|------------------------|---|
| 24.2 | TBD | Site Visits to be coordinated with School Principals (if necessary) |
| 24.3 | FRIDAY, APRIL 5, 2013 | Last date for questions from proponents (2:00:00 p.m.) |
| 24.4 | FRIDAY, APRIL 19, 2013 | Closing date for RFP (2:00:00 pm) |
| 24.5 | TBD | Interviews/Presentation of short list of contractors (if necessary) |

Section 25.0 - Cafeteria Services General Requirements

- **25.1** The successful proponent will be required to comply with the following:
 - a. The Halifax Regional School Board will provide furniture, fixtures, and equipment presently in the school cafeterias for use by the successful proponent. Upon termination of the contract, all furniture, fixtures, and equipment will be returned to the Board in good condition, allowing for fair wear and tear.
 - b. The successful proponent will be responsible for funding and providing additional capital equipment as needed.

- c. Representatives of the Board and the schools reserve the right to inspect other educational food services operations contracted by interested parties prior to any award of contract.
- d. The successful proponent shall provide standards of operation, management, and support services of the best quality available in the institutional food services industry.
- e. The premises, equipment, and facility shall be maintained throughout the contract period in a condition satisfactory to the Board and in compliance with federal, provincial and local sanitation and environmental codes. The Board will provide custodial services for routine cleaning of floors in the cafeteria. All other cleaning will be the responsibility of the successful proponent.
- f. School and Board staff, custodial inspectors of provincial and local health departments and safety offices shall have complete company cooperation and access to food service, production and storage areas on inspections which they may conduct. These inspections may be at the request of the Board or such agencies own discretion. A copy of all inspection reports shall be provided to the school and Manager of Accounting & Purchasing by the successful proponent. The successful proponent will also be responsible to implement corrective operating measures required as a result of these inspections and reports.
- g. The successful proponent shall do everything possible to protect customers and employees health by operating clean, safe and sanitary premises, by using housekeeping and sanitary programs that meet the highest standard of cleanliness.
- h. Food shall be properly handled, transported, stored, refrigerated, and frozen to prevent spoilage and contamination. All washing procedures shall result in thorough cleaning and sanitation.
- i. The successful proponent will be expected to operate within the guidelines of the <u>Nova Scotia Department of Labour Occupational Health and Safety Act.</u> and the <u>HRSB Occupational Health and Safety Policy</u> and provide staff with the proper instruction and training on the use of equipment and techniques of handling food to aid in the goal of having an accident free and safe working environment.
- j. The successful proponent shall take such reasonable measures as may be reasonably required for the protection against loss and pilferage or destruction of equipment and supplies.
- k. The successful proponent shall be financially responsible for obtaining all required permits, and licenses, to comply with pertinent laws and assume liability for all applicable taxes resulting from food sales.
- 1. All purchasing by the successful proponent shall be done in its own name as an independent contractor, and not in the name of the Halifax Regional School Board.

- m. The successful proponent shall maintain at all times during the terms of this contract, full and complete records of all operations performed by it thereunder, including all purchasing invoices, payroll records, and cash register receipts used in the cafeteria.
- n. The successful proponent shall, at its sole cost, do all accounting in accordance with generally accepted accounting principles, maintain payroll, inventory, accounts receivable, accounts payable, and other reasonably associated records, subject to audit by the Halifax Regional School Board including but not limited to all cash handling and cash control and all statistical information needed for such accounting.
- o. The successful proponent must agree to work jointly with school administration in areas such as menu selection, pricing, and related procedures, and provide menu samples where requested
- p. The successful proponent must agree to make kitchen and cafeteria facilities available to the school Breakfast Program, free of charge, if requested to do so by school administration.
- q. All cafeteria staff shall be registered with the *Nova Scotia Child Abuse Registry*.
- r. The successful proponent shall not, under any circumstances, employ staff with a criminal record and all staff must undergo a *Criminal Records Check*.
- s. The successful proponent shall acknowledge receipt of certain supplies set forth in a joint inventory. The successful proponent will then be solely responsible for maintaining the inventory levels of these items and the replacement of lost or damaged items.

Section 26.0 - Alternate Proposals

26.0 Contractors are encouraged to offer schools "Alternate Proposals" for Food Service at schools where a full cafeteria service is not feasible. Alternate Proposals must be clearly marked "Alternate Proposal".

All the terms and conditions of this Request for Proposal are assumed to be accepted by the Proponent and incorporated in its proposal. I hereby acknowledge that I have read, understand, and agree to the forgoing pages of Contract Terms and Conditions. **This page must be <u>signed below</u> and returned with your proposal for your bid to be accepted.**

*NOTE: Proposals submitted by or on behalf of any Corporation must be signed and sealed in the name of such Corporation by a duly authorized officer or agent.

| NAME: | SIGNATURE: | |
|----------------|-----------------|--|
| (Please print) | | |
| FIRM NAME: | E-MAIL ADDRESS: | |
| ADDRESS: | | |
| TELEPHONE NO.: | FAX NO.: | |

APPENDIX A SAMPLE SERVICE CONTRACT

HALIFAX REGIONAL SCHOOL BOARD

CAFETERIA CONTRACT

BETWEEN

CONTRACTOR'S NAME

&

SCHOOL NAME

SEPTEMBER 1, 2013

TO

JUNE 30, 2016

(THREE (3) YEARS WITH TWO (2) ONE (1) YEAR OPTIONS FOR RENEWAL AT THE DISCRETION OF THE SCHOOL)

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THIS AGREEMENT made the 1 day of September A.D. 2012.

BETWEEN:

"SCHOOL NAME" (HRSB)

(the "Board")

OF THE FIRST PART

- and -

"CONTRACTOR'S NAME"

(the "Contractor")

OF THE SECOND PART

RECITALS

WHEREAS the HRSB has analyzed its needs and requirements for *CAFETERIA SERVICES*,

AND WHEREAS "CONTRACTOR'S NAME", in submission, made certain representations with respect to CAFETERIA SERVICE capabilities.

NOW THEREFORE, in consideration of the mutual covenants contained in this Agreement, and such further valuable consideration, the sufficiency of which is acknowledged between the parties, the parties agree as follows:

SCOPE OF SERVICES

- 1.0 The services to be performed by the Contractor for the Board are outlined in HRSB Cafeteria Services RFP #3553, School Cafeteria Statistics Form, Schedule A, a copy of which is attached to this Agreement and the Contractor's RFP submission, Schedule B.
- 1.1 The services outlined in the documents specified in Clause 1.0 of this agreement, may be adjusted from time to time by mutual agreement between the Board/School and the Contractor.

TERM

2.0 This Agreement shall be in effect from and including the **1st day of September, 2013 and shall continue until the 30th day of June, 2016** with two (2) one (1) year options for renewal at the discretion of the school.

SATISFACTORY PERFORMANCE

3.0 The Contractor agrees to satisfactorily perform the services described in this Agreement and to provide such written reports on the services performed as may be required by the School from time to time in a competent and a professional manner to the satisfaction of the School, with it being understood that such satisfactory performance shall be evaluated in the sole discretion and judgement of the School.

- 3.1 The Contractor and any employee working in the foodservice establishment must have an **up to date food hygiene training course**. **Original or photocopy proof of this training must be present on site at all times**.
- 3.2 The Contractor must ensure that a current **Food Establishment Permit** is present on site at all times.

PAYMENT PROCEDURE

4.0 Contractor to issue monthly cheques to the school, no later than **five (5)** business days after the end of each month.

UNSATISFACTORY PERFORMANCE BY CONTRACTOR:

In the event of there being unsatisfactory performance by the Contractor as described under articles 1.0 and 3.0 of this Agreement; or any liability for amounts required to be paid by the Contractor pursuant to articles 8.0, 8.1, 9.0, 10.0, 10.1, 10.2 and 10.3 if there is a reasonable probability that such amounts or claims may be assessed or made against the Board; and as provided in article 11.1; the Board shall then notify the Contractor of the circumstances surrounding the unsatisfactory performance of the services rendered and the Contractor shall correct, complete and remedy all such deficiencies relating to the unsatisfactory performance of the services to be rendered within ten (10) days written notice having been given to the Contractor by the Board of such deficiencies.

EXPENSES

All expenses of every nature and kind incurred in the performance of the services outlined in this Agreement shall be borne directly and solely by the Contractor inclusive of all costs incurred by the Contractor in hiring other employees to perform the services under this Agreement.

INDEPENDENT CONTRACTOR

- 7.0 The Board and the Contractor agree that the Contractor is an independent contractor and not an employee of the Board, nor is the Contractor a partner with the Board.
- 7.1 The Board and the Contractor agree that any personnel supplied by the Contractor to the Board shall be considered employees of the Contractor and not employees of the Board.

WORKERS' COMPENSATION AND OTHER CONTRIBUTIONS

8.0 The Contractor shall pay or cause to be paid any assessment or contribution required to be paid by the Contractor in conjunction with the performance of the services to be rendered under this Agreement pursuant to the *Workers' Compensation Act* (Nova Scotia) and shall indemnify the Board for any amounts assessed against and paid by the Board as a result of the failure by the Contractor to comply with the provisions of this article or the *Workers' Compensation Act*.

8.1 The Contractor shall be responsible for payment of contributions to the Canada Pension Plan, Canadian Revenue Agency and the Employment Insurance Commission, for the contractor's employees.

TAXES

9.0 The Contractor shall pay and be responsible for all forms of municipal, provincial and federal income tax as may be applicable in the performance of the services to be rendered under this Agreement and for all other taxes of a similar or dissimilar nature. Property taxes are the responsibility of the Board.

INSURANCE

- 10.0 The Contractor agrees to obtain and maintain, for the duration of this Agreement, comprehensive general liability insurance in an amount not less than \$5,000,000.00, insuring against bodily injury, personal injury and property damage, including loss of use of such property.
- 10.1 Such insurance shall include blanket contractual liability.
- 10.2 Evidence of such insurance in a form acceptable to the Board shall be provided to the Board prior to the date of the commencement of this Agreement.

In the event of default on the part of the Contractor to provide the above mentioned insurance prior to the commencement of the term of this Agreement, then the Contractor shall be liable to the Board, and shall indemnify and save harmless the Board for any costs that may be incurred as identified under article 11.

INDEMNIFICATION

- 11.0 The Board shall indemnify and save harmless the Contractor, its employees and agents from any and all claims, demands, actions and costs whatsoever that may arise, directly or indirectly and whether by statute or otherwise, out of any act or omission of the Board, its employees and agencies in the performance by the Board of this Agreement.
- 11.1 The Contractor shall indemnify and save harmless the Board, its employees and agents from any and all claims, demands, actions and costs whatsoever that may arise, directly or indirectly and whether by statute or otherwise, out of any act or omission of the Contractor, his employees and agencies in the performance by the Contractor of this Agreement.
- 11.2 The above indemnification shall survive the termination of this Agreement.
- 11.3 If any third party proceedings are commenced in any court against either the Board or the Contractor in respect of any matter covered by the terms of this Agreement, then such party against whom the proceedings are commenced shall immediately provide notice in writing to the other party of such proceedings.

TERMINATION

- 12.0 This agreement may be terminated by HRSB or the CONTRACTOR at any time during the term, in whole or in part, without cause or liability to either the Contractor or HRSB, by providing at least ninety (90) days prior written notice of such termination. Such notice shall specify both the scope and the effective date of such termination.
- 12.1 In the event that the Contractor is incapacitated or there is some other cause which may prevent the Contractor from performing the services prescribed or referred to in this Agreement, the determination of which shall be in the sole discretion of the Board, then the Board may terminate this Agreement immediately by way of providing written notice to the Contractor in which case, the Board shall be under no obligation to the Contractor.
- In the event of the lack of satisfactory performance by the Contractor of the services prescribed or referred to in this Agreement, the determination of which shall be in the sole discretion of the Board and which shall be subject to the terms set forth under article 5.0 of this Agreement, then the Board may terminate this Agreement immediately upon providing written notice to the Contractor where there has not been a satisfactory correction, completion, or remedy of the deficiency within the ten (10) days set forth under article 5.0, with the Board being under no further obligation to the Contractor except to pay such compensation as the Contractor may be entitled to receive up to the time of such termination.

- In the event that the services provided by the Contractor under this Agreement cannot be performed due to a labour dispute, strike, or lockout which affects directly or indirectly the Board's operations, the Manager of Accounting & Purchasing and/or the School Administration affected by this agreement shall give to the Contractor at least 24 hours written notice by facsimile, sent to the facsimile number given by the Contractor in this Agreement, of the Board's intent to suspend services under this Agreement and the effective date of suspension of services. Such written notice shall be deemed sufficient.
- 12.4 After the suspension of services, in the event that the Board wishes to resume the performance of services under this Agreement in the future during the term of this Agreement, the Board will give the Contractor written notice of resumption of services, the effective date to be no sooner than five (5) working days from the date of the notice of resumption of services, or such shorter period upon which the parties then may agree, for a term equivalent to the number of days remaining in the term of this Agreement together with the number of days of the suspension of services, or such shorter period as the parties may then agree. In the event that the Contractor cannot resume services in accordance with the notice of resumption of services, this contract will be terminated forthwith.
- 12.5 Notwithstanding the next preceding Article, the Board shall not be bound by anything contained herein until the Agreement is executed by all of the parties.

DISPUTE RESOLUTION - ARBITRATION

- 13.0 By written notice by one party to the other (a "Notice of Arbitration"), all disputes arising out of this Agreement, including its interpretation, must be submitted to binding arbitration in accordance with the provisions of the *Commercial Arbitration Act* (Nova Scotia), subject to the following:
 - (a) The arbitration panel will consist of one arbitrator. If the parties fail to reach agreement on the selection of the arbitrator within 10 days following delivery of the Notice of Arbitration, any party may apply to The Supreme Court of Nova Scotia to appoint the arbitrator. The arbitrator will be qualified by education, training and industry experience to rule upon the particular dispute to be resolved.
 - (b) The arbitrator will be instructed that time is of the essence in the arbitration proceeding and, in any event, the arbitration award must be made within 90 days of the submission of the dispute to arbitration and within 15 days of the conclusion of any hearing, or if there is no hearing, within 15 days of the delivery of written submissions.
 - (c) The arbitration will take place in Halifax, Nova Scotia or such place as the parties may agree and will be conducted in the English language.
 - (d) The arbitration award will be given in writing and will be final and binding on the parties. The award will give reasons and will deal with the question of costs of the arbitration and all related matters.

(e) The parties will keep all matters relating to the arbitration strictly confidential. The existence of the proceeding and any element of it (including any pleadings, briefs or other documents submitted or exchanged, any testimony or other oral submission in any award) will not be disclosed except to the arbitrator, the parties, their counsel and any person necessary to the conduct of the proceeding, except as may be required by law or as may be lawfully required in judicial proceedings relating to the arbitration.

CONFIDENTIALITY AND OWNERSHIP OF PROPERTY

- 14.0 All pertinent resources, information, material and papers prepared or provided by the Contractor for the Board in the performance of this Agreement, shall be the sole property of the Board.
- 14.1 As part of the consideration required of the Contractor under this Agreement, the Contractor agrees not to, at any time either during the term of this Agreement or any time after the termination of this Agreement, divulge to any person, firm or corporation any information received during the course of providing services and further agrees that all such information shall be kept strictly confidential and shall not in any manner be revealed to any person without the prior written authorization of the Board.

Despite this Section, the Board hereby consents to the disclosure of any such confidential information to (a) any personnel of the Contractor who have a need to know such information and who have been informed of the Contractor's obligations hereunder; and (b) any of the Contractor's advisors, suppliers and consultants who have a need to know such information and who have been informed of the Contractor's obligations hereunder.

As part of the consideration required of the Board under this Agreement, the Board agrees not to, at any time either during the term of this Agreement or any time after the termination of this Agreement, divulge to any person, firm or corporation any information received during the course of providing services and further agrees that all such information shall be kept strictly confidential and shall not in any manner be revealed to any person without the prior written authorization of the Contractor.

COMPLIANCE WITH LAWS AND POLICIES

- 15.0 In performing the services under the terms of this Agreement, the Contractor and its employees shall comply with all of the Board's policies and regulations, and as well, applicable laws, ordinances, codes and regulations of all other jurisdictions having or asserting jurisdiction over the services to be performed under the terms of this Agreement.
- 15.1 If unfamiliar with Board policies and regulations, the Contractor shall request, review and abide by all pertinent Board policies and regulations, including but not limited to, the Code of Conduct expected of employees of the Board.
- 15.2 In performing the services under the terms of this agreement, the Contractor and its employees shall comply with the Food and Nutrition Policy for Nova Scotia Public Schools and ensure all food and beverages being served or sold follow the guidelines and directives outlined in this policy. The Contractor's menu will be reviewed when contract is signed. Further menu reviews may be required as determined by the board.

15.3 HRSB requires Cafeteria Employees to have a **Criminal Records & Child Abuse Registry Checks**.

NON-ASSIGNABILITY

The Contractor agrees not to assign, transfer, or convey, pledge or encumber this Agreement or the right, title or interest in it, or the power to execute this Agreement, or any monies due or to become due under it, without the consent in writing of the Board.

INCONSISTENCY

17.0 In the event that any term of this Agreement is inconsistent with or in violation of any provision of any law of the Province of Nova Scotia or the Dominion of Canada, then this Agreement is deemed to be amended to the extent required to avoid such inconsistency or illegality and, if any term of this Agreement is annulled, the remainder of this Agreement shall remain in full force and effect.

NOTICE

All notices, requests, demands or other communications required or permitted to be given by one party to another shall be given in writing and be personally served or delivered by prepaid registered mail addressed to such other party or delivered to such other party as follows:

To the Board at:

KATHRYN BURLTON, MANAGER OF ACCOUNTING & PURCHASING HALIFAX REGIONAL SCHOOL BOARD 33 SPECTACLE LAKE DRIVE DARTMOUTH NS B3B 1X7

"PRINCIPAL NAME", PRINCIPAL
"SCHOOL NAME"
"SCHOOL STREET"
"SCHOOL LOCATION" NS "POSTAL CODE"

To the Contractor at:

"CONTRACTOR'S NAME"
"CONTRACTOR'S STREET"
"CITY" "POSTAL CODE"

PHONE: (902) FAX: (902)

EMAIL:

- Any notice, request, demand or other communication given by prepaid registered mail shall be deemed to have been received on the fourth business day following the date on which the notice was mailed.
- In the event of a disruption or threatened disruption of regular mail services by strike or threatened strike, all notices shall be deemed to have been duly given if personally delivered at the above addresses.

SUCCESSORS

19.0 This Agreement shall inure to the benefit of and be binding upon, the parties to this Agreement, and their respective heirs, executors, successors and assigns.

IN WITNESS WHEREOF the parties have executed this agreement as of the day and year first above written.

| "CONTRACTOR'S NAME" | | |
|------------------------------------|------|--|
| _ | Date | |
| Witness | | |
| | | |
| HALIFAX REGIONAL SCHOOL BOA | RD | |
| | | |
| W. J. D. I. | | |
| Kathryn Burlton | | |
| Manager of Accounting & Purchasing | | |
| | Date | |
| | Date | |
| Witness | | |
| | | |
| SACKVILLE HIGH SCHOOL | | |
| | | |
| | | |
| "SCHOOL PRINCIPAL", Principal | | |
| | Date | |
| | Daic | |
| Witness | | |

CONTRACT SCHEDULE A COPY OF BOARD RFP DOCUMENT

CONTRACT SCHEDULE B CONTRACTOR'S RFP SUBMISSION

APPENDIX B- SAMPLE MENU FORMAT

Please complete sample menu below or provide an attached four week cycle menu. Make sure to include <u>ALL ITEMS</u> being sold in the cafeteria and vending machines along with selling prices. (if vending machines are applicable to this RFP).

| | Monday | Tuesday | Wednesday | Thursday | Friday |
|--|--------|---------|-----------|----------|--------|
| Week 1 | | | | - | |
| Daily Specials & Selling Prices | | | | | |
| Week 2 | | | | | |
| Daily Specials & Selling Prices | | | | | |
| Week 3 | | | | | |
| Daily Specials & Selling Prices | | | | | |
| Week 4 | | | | | |
| Daily Specials & Selling Prices | | | | | |
| Beverages, Snacks and additional Menu items with selling prices | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

APPENDIX C: SAMPLE OF MENU REVIEW FORM

NOTE: THIS SAMPLE FORM WILL BE COMPLETED BY THE HALIFAX REGIONAL SCHOOL BOARD NUTRITIONIST AFTER THE NUTRITION INFORMATION FOR THE MENU HAS BEEN SUBMITTED AND REVIEWED.

I (<u>School Nutritionist's Name</u>) have reviewed all menu items submitted by (<u>Food Service Provider</u>) to be sold at (Name of School). This review included the following menus: □ Vending □ Cafeteria Menu □ Cafeteria snacks and beverages Menu Review Details: Recommendations for Change (if applicable): School Nutritionist Signature Date I am aware that the recommendations for change must be implemented within two weeks of the date indicated above. Foodservice Provider Date

Please fax a photocopy of signed menu review form to school nutritionist. Keep original copy for your records.

Date

Principal

APPENDIX D: NUTRITION INFORMATION REQUIRED FOR MENU REVIEW

The Food and Beverage Policy for Public Schools in Nova Scotia provides directives on what foods and beverages may be served and sold in all school food programs. The Halifax Regional School Board fully supports this policy and has school nutritionists on staff to support the implementation of this policy. To ensure the company awarded this contract is following all directives laid out by this policy, a school nutritionist with the Halifax Regional School Board will be reviewing all items sold in the cafeteria and if applicable vending program.

In order for the school nutritionist to complete this task, the foodservice company who is awarded the contract will be required to submit the list of all food and beverages being sold in the cafeteria program including the following nutrition information for each food item (excluding fresh fruits and fresh vegetables):

Nutrition Criteria

- > Serving size
- > Total fat per serving
 - o Total saturated and trans fat
- > Total sodium per serving
- > Total fibre per serving
- > Total sugar per serving
- ➤ Milk Fat content for all dairy items
- ➤ Ingredient list

When making a meal option that includes several ingredients (such as whole wheat pizza with light cheese and lean meats or sandwiches made with whole grain and lean meats) the school nutritionist will need the nutrition criteria for EACH ingredient used. For example:

Whole Wheat Vegetarian Pizza

O The nutrition criteria outlined above would need to be included for: whole wheat pizza crust, tomato sauce, light cheese and any other ingredient used. (Nutrition information for herbs, spices and fresh vegetables do not need to be included)

All nutrition information must be submitted within two weeks of being awarded the contract. If you have any questions please contact the School Nutritionist with the Halifax Regional School Board:

Jill White, PDt., School Nutritionist Halifax Regional School Board Phone (902) 464 – 2000 ext 2180 Fax (902) 464 - 2015 whitej@hrsb.ns.ca

APPENDIX E: CHECK LIST OF HRSB SCHOOLS REQUIRING CAFETERIA SERVICE

| CONTRACTOR'S NAME: | |
|---------------------------|--|
| | |

Please indicate with a check mark the schools where your company proposes to provide cafeteria service:

| 1 | Beechville Lakeside Timberlea (P-2 & 3-5 Buildings) | |
|---|---|--|
| 2 | Bedford Jr High NEW (former CP Allen Building) | |
| 3 | Citadel High | |
| 4 | Bedford South | |
| 5 | Halifax West | |
| 6 | Sackville Heights Jr | |
| 7 | Waverley Memorial | |

APPENDIX F - FOOD AND NUTRITION POLICY FOR NOVA SCOTIA PUBLIC SCHOOLS: QUICK REFERENCE GUIDE

| Categories | Grain Products / Serving | Vegetables & Fruit / Serving | Milk Products / Serving | Meat & Alternatives / Serving |
|------------------------|--|--|--|---|
| MAXIMUM: | ≤3 g total fat | ≤3 g total fat | ≤ 5 g total fat | ≤ 5 g total fat |
| Daily | ≤ 2 g sat and trans fat combined | ≤ 2 g sat and trans fat combined | ≤ 4 g sat and trans fat combined | ≤ 3 g sotal fat ≤ 3 g sat and trans fat combined |
| Daily | < 480 mg sodium | < 480 mg sodium | < 480 mg sodium | < 480 mg sodium |
| | > 2 g fibre | > 2 g fibre | ≤ 28 g sugar per 250ml flavoured milk | < 400 mg soulum |
| | ≤ 10 g sugar in cereals | No added sugar or artificial sweeteners | < 2% MF milk including flavoured and soy | Lean or extra lean meat, poultry & fish; lean |
| | No artificial sweeteners | 140 added sugar of artificial sweetchers | < 2% MF yogurt and yogurt drinks | deli meats (ham, roast beef, turkey, chicken); |
| | TVO artificial sweetchers | All fresh vegetables and fruit (choose locally grown | < 20% MF cheese including cheese strings | canned fish packed in water; eggs; beans and |
| | Whole grain (oats, corn, rye, rice) or whole wheat | and in season if possible); canned fruit packed in | No artificial sweeteners | legumes; hummus. |
| | breads & pasta, crackers, cereal (shredded wheat, | 100% juice or water; apple sauces or blends with no | To artificial sweetchers | regumes, numinus. |
| | corn bran, oatmeal), brown or wild rice. | added sugar; 100% juice, dried fruit and leathers or | Unprocessed cheese slices. | |
| | com oran, banear), brown or wha rece. | frozen fruit bars. | onprocessed encese suces. | |
| MODERATE: | ≤ 5 g total fat | ≤ 5 g total fat | \leq 8 g total fat | \leq 10 g total fat |
| No more then 2 | ≤ 2 g sat and trans fat combined | ≤ 2 g sat and trans fat combined | ≤ 5 g sat and trans fat combined | ≤ 4 g sat and trans fat combined |
| times/week or 30% of | May contain > 2 g fibre | May contain > 2 g fibre | ≤ 28 g of sugar per 250 ml in milk drinks | May contain > 480 mg but < 960 mg sodium |
| menu choices | May contain > 480 mg but < 960 mg sodium | May contain > 480 mg but < 960 mg sodium | ≤ 3.25% MF milk including flavoured and soy | Trialy contains 700 mg out < 500 mg sourcin |
| menu choices | May contain added sugar or artificial sweetener | May contain added sugar or artificial sweetener | May contain 20-32% MF cheese | Regular ground beef; canned fish packed in oil; |
| | iving contain added sugar of artificial sweetener | May contain added sugar of artificial sweetener | May contain > 480 mg but < 960 mg sodium | some marinated meats and jerky style products; |
| | White, 60% whole grain or enriched breads & | Fruit in light syrup or with sugar added; vegetables | May contain artificial sweetener | breaded meat and poultry products; |
| | pastas; non whole grain crackers; cereal made with | with sauces or breadcrumbs; commercial vegetable | May contain artificial sweetcher | tuna/salmon or soy butter and cracker snack |
| | whole grains but containing some added sugar | soup; oven prepared French fries and perogies. | Cottage cheese; processed cheese slices and | packs. |
| | (instant flavoured oatmeal, honey oat cereals, | and the second s | spreads; milk based pudding; frozen yogurt. | T. W. W. |
| | frosted mini wheat squares); white rice, biscuits or | | spreads, more disea pladaing, frequency og ann | |
| | scones; granola bars; cookies with oatmeal or dried | | | |
| | fruit; pretzels; air popped popcorn; baked chips; | | | |
| | rice cakes. | | | |
| Herbs and spices can b | be used to enhance the flavour of foods and beverages. C | Other flavour enhancers may be used in small amounts to a | enhance the flavour of food Maximum (15ml) Mode | rate (5ml): salsa, tzatziki, low fat dressings and |
| | | ney, jam or jelly, syrups, gravies, soy sauce, hot sauce, lig | | |
| MINIMUM: | \geq 5 g total fat | \geq 5 g total fat | > 3.25% MF milk including flavoured and soy | > 10 g total fat |
| No longer allowed in | > 2 g sat and trans fat combined | > 2 g sat and trans fat combined | > 32% MF cheese products | > 4 g sat and trans fat combined |
| school food | | Added sugar to vegetable and fruit juice | > 28g sugar per 250ml serving in milk drinks | |
| programs. Served or | | | > 8g total fat per 250ml serving | Highly processed deli meats (salami, pepperoni) |
| sold rarely at a | Minimum mixed food examples: hot dogs, battered or | fried items, pizza with processed meats and higher fat che | eese, egg rolls, poutine; Minimum snack or proces | sed food examples: candy, chocolate or energy |
| school wide special | bars, liquorice, artificial fruit snacks and roll ups, fruit | gels or jellied desserts, chips and cheesies; Minimum bak | xed goods examples: doughnuts, croissants, cake or | cupcakes, pie, squares, muffins with chocolate, |
| event approved by | | nimum frozen novelties: popsicles, ice cream, sherbet, mil | | |
| principal only! | tea, energy drinks. If principal approves any minimum | food to be sold at a school wide event, they MUST be ser | rved or sold with maximum food choices. | |
| Water: Choose plain, | unsweetened, unflavoured water with no additives (such | as: caffeine, herbals or artificial sweeteners). | Salt: should be used sparingly. | |

Page 1

| SCHOOL NAME | Bedford Junior High (former CP Allen Location) | P 3 | YES | NO x |
|-------------|--|------------|------|-------|
| PRINCIPAL | Carmelita Rowe | DATE | 28-M | ar-13 |

CAFETERIA SCOPE OF WORK (Et Total Food Service Responsibilities.

Days of Operation - The contractor will normally provide food service on the days that school is open to students with the following exceptions:

- ✓ September The first two days that students are in attendance
- ✓ December The day before and the day after the Christmas Break
- ✓ June The last three days of term before school closes
- ✓ Storm Days When school is cancelled students will be credited for lunch on an alternative day.
- ✓ Professional Development Days

Breakfast Program - Cafeteria service provider potential involvement in school Breakfast Program may be discussed at the discretion of each school prior to award.

Kitchen Cleaning Routine: (Edited by School Principal)

- ✓ Remove garbage daily from the kitchen
- ✓ Store food in plastic bins or containers
- ✓ Regularly clean filters in the range hoods
- ✓ Regularly clean stove tops and ovens Clean cafeteria trays.
- ✓ Regularly sweep and mop the floor
- ✓ Spot clean accessible wall areas up to six feet (2 M)
- ✓ Regularly clean the dishwasher
- ✓ Empty and clean all fridges before the summer break

HOURS OF CAFETERIA OPERATION (Edited by School Principal)

- Hours of operation: TBA
- Lunch period TBA

GROSS CAFETERIA SALES IN 201Sept. 2013-March 2013

\$25 354.80

TOTAL NUMBER OF STUDENTS IN 2011/2012

382

PERCENTAGE OF STUDENTS THAT STAY FOR LUNCH

95%

SCHOOL CAFFERIA STATISTICS

| эспо | JOL CAFE | IERIA SIAIISIICS | Page 2 |
|---|--|--|------------------|
| SCHOOL NAME New Jui | nior High School fo | or Bedford Area | |
| | | | |
| DESCRIPTION OF CAFETE | | | |
| Cafeteria Sq Footage: | 5300 | | |
| Kitchen Sq Footage: | 920 | | |
| Number of Tables: | 17 | | |
| Number of Chairs: | 0 | | |
| Other Information: | | | |
| | | | |
| Oven (Currently at CPA Site) | ED BY THE SCH | 12 double folding tables | |
| Fume Hood (Currently at CPA | Site) | 12 dodnie folding tables | |
| 1 oven (Currently at BJH Site) | | | |
| 1 stove and grill (BJH Site) | | | |
| 1 mix master (BJH Site) | | | |
| 400 blue plastic trays (BJH Sit | te) | | |
| The blue plactic traye (Berr Cit | , | | |
| All kitchen utensils and other Cash Registers Slush Machines Snack Machines Display Cases Pizza Warmer OTHER PERTINENT INFOR | equipment. EMATION SPECIF eptember 2013 the | student population will be approximate | ly 600 students. |
| CONTRACTOR'S FINANCIA | | | |
| | | | |

| SCHOOL NAME | Bedford South | | P3 | YES X | NO | | |
|---|--|--|-------------|----------------|------------|--|--|
| PRINCIPAL | Debbie Metherall | | DATE | 27-Ma | r-13 | | |
| CAFETERIA SCOP | E OF WORK (Edited by | School Principal) | | | | | |
| Days of Operation students with the following | - The contractor will norm llowing exceptions: | ally provide food service | on the day | s that school | is open to | | |
| ✓ December – The ✓ June – The last the | ✓ September – The first two days that students are in attendance ✓ December – The day before and the day after the Christmas Break ✓ June – The last three days of term before school closes ✓ Storm Days – When school is cancelled students will be credited for lunch on an alternative day. | | | | | | |
| _ | Cafeteria service provid discretion of each school presented | • | in school I | Breakfast Pro | gram may | | |
| Kitchen Cleaning l | Routine: (Edited by Scho | ol Principal) | | | | | |
| ✓ Store food in pla ✓ Regularly clean i | daily from the kitchen stic bins or containers filters in the range hoods stove tops and ovens | ✓ Regularly sweep and ✓ Spot clean accessible ✓ Regularly clean the d ✓ Empty and clean all f | wall areas | s up to six fe | | | |
| HOURS OF CAFET | ERIA OPERATION (Edite | ed by School Principal) | | | | | |
| - | on, 7:00 a.m. to 2:00 p.m. :30 to 12:45 p.m. | | | | | | |
| GROSS CAFETER | IA SALES IN 2011/2012 | | | \$9,400.00 | | | |
| TOTAL NUMBER O | OF STUDENTS IN 2012/20 | 013 (*See note below) | 1 | 709 | 5 | | |
| PERCENTAGE OF | STUDENTS THAT STAY | FOR LUNCH | | | 80 | | |

| SCHOOL NAME | Bedford S | outh | | | | |
|-------------------------------|--|------------------|--------------------------|--|--|--|
| DESCRIPTION OF CAFETERIA AREA | | | | | | |
| | | | | | | |
| Cafeteria Sq Footage | <u>: </u> | 2150 sq.ft | 405 (1) | | | |
| Kitchen Sq Footage: | | | ea/185 sq ft. back area | | | |
| Number of Tables: | | 30 | | | | |
| Number of Chairs: | | 180 | | | | |
| Other Information: | | | | | | |
| | | | | | | |
| LIST OF EQUIPMEN | NT OWNE | BY THE SCHOOL | (HRSB) | | | |
| | | | | | | |
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| | | | | | | |
| | NT OWNE | D BY CURRENT CA | FETERIA SERVICE PROVIDER | | | |
| Microwave | | | slice | | | |
| Toaster | | | Chest freezer | | | |
| | Heat Lamp | | | | | |
| All utinsels | | | | | | |
| all pots, pans | | | | | | |
| Food Processor | | | | | | |
| | | | | | | |
| OTHER PERTINENT | Γ INFORM. | ATION SPECIFIC T | O THIS SCHOOL | | | |
| fridge. Stove, dishwa | Glass fridge& large freezer are owned by Scotia Learning, as well as large food fridge, and salad bar fridge. Stove, dishwasher *Our Junior High students will be attending the newly created junior high in the old CP ALLen building in September 2013. Our enrollment for next year will be around 500. 90% of the students would stay for lunch. | | | | | |
| CONTRACTOR'S FI | NANCIAL | PROPOSAL | | | | |
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| SCHOOL NAME | Beechville Lakeside Timb | orlog Primary, Two Main | P3 | YES Π | No V | |
|--|--|---|-------------|---------------|------------|--|
| SCHOOL NAME | Beechville Lakeside Timb | eriea Primary- I wo Main | | | NO x | |
| PRINCIPAL | Wallace MacAskill | | DATE | February | 28 ,2013 | |
| CAFETERIA SCOP | E OF WORK (Edited by | School Principal) | | | | |
| Days of Operation students with the fo | - The contractor will norm llowing exceptions: | ally provide food service | on the day | s that school | is open to | |
| ✓ December – The ✓ June – The last t | ✓ September – The first two days that students are in attendance ✓ December – The day before and the day after the Christmas Break ✓ June – The last three days of term before school closes ✓ Storm Days – When school is cancelled students will be credited for lunch on an alternative day. | | | | | |
| be discussed at the o | n - Cafeteria service provid discretion of each school pr | ior to award. | in school l | Breakfast Pro | gram may | |
| Kitchen Cleaning | Routine: (Edited by Scho | oi Principal) | | | | |
| | daily from the kitchen stic bins or containers | ✓ Regularly sweep and✓ Spot clean accessible | - | | et (2 M) | |
| • | filters in the range hoods stove tops and ovens | ✓ Regularly clean the d✓ Empty and clean all f | | | ner break | |
| | ERIA OPERATION (Edite | ed by School Principal) | | | | |
| Hours of operatiLunch period 11 | on, 7:00 a.m. to 1:00 p.m. :30 to 1:00 p.m. | | | | | |
| GROSS CAFETERIA SALES IN 2011/2012 \$45,900 | | | | | | |
| TOTAL NUMBER OF STUDENTS IN 2012/2013 | | | | | 8 | |
| PERCENTAGE OF | STUDENTS THAT STAY | FOR LUNCH | | | 99% | |

| SCHOOL NAME Beechville | Lakeside Timberlea | | |
|---|--------------------|-----------------|----------|
| DESCRIPTION OF CAPETER | A ADEA | | |
| DESCRIPTION OF CAFETERI Cafeteria Sq Footage: | A AREA 1700 | | |
| Kitchen Sq Footage: | 273 | | |
| Number of Tables: | 15 | | |
| Number of Chairs: | 160 | | |
| Other Information: | | | |
| | • | | |
| LIST OF EQUIPMENT OWNE | D BY THE SCHOOL | (HRSB) | |
| freezers-2 | | Ì | |
| diswasher | | | |
| stove | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| LIST OF EQUIPMENT OWNE | D BY CURRENT CA | FETERIA SERVICE | PROVIDER |
| warming trays (3) | | | |
| pots and pans shelving un | :4 | | |
| cutting boards, utensils | IL | | |
| microwave | | | |
| Illiciowave | | | |
| | | | |
| OTHER PERTINENT INFORM | ATION SPECIFIC TO | O THIS SCHOOL | |
| OTTEKT EKTINERT IKI OKM | ATION OF LORISO | 5 11110 001100E | |
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| | | | |
| Refridgerator owned by Farmer | s Dairy | | |
| CONTRACTOR'S FINANCIAL | PROPOSAL | | |
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| SCHOOL NAME | Beechville Lakeside Timb | perlea 3-5 Building Annex | Р3 | YES | NO x |
|--|---|--|-------------------------|-----------------|------------|
| PRINCIPAL | Wallace MacAskill | | DATE | February 2 | 28 ,2013 |
| CAFETERIA SCOP | E OF WORK (Edited by | School Principal) | | | |
| Days of Operation students with the following | - The contractor will norm llowing exceptions: | ally provide food service | on the day | s that school | is open to |
| ✓ December – The ✓ June – The last the | first two days that student day before and the day aft hree days of term before so hen school is cancelled stu | er the Christmas Break shool closes | lunch on a | n alternative | day. |
| _ | a - Cafeteria service provid discretion of each school pr | _ | n school E | Breakfast Prog | gram may |
| Kitchen Cleaning l | Routine: (Edited by Scho | ool Principal) | | | |
| ✓ Store food in pla ✓ Regularly clean i | daily from the kitchen stic bins or containers filters in the range hoods stove tops and ovens | ✓ Regularly sweep and ✓ Spot clean accessible ✓ Regularly clean the d ✓ Empty and clean all f | wall areas ishwasher | s up to six fee | |
| HOURS OF CAFET | ERIA OPERATION (Edite | ed by School Principal) | | | |
| Hours of operatiLunch period 11 | on, 7:00 a.m. to 1:00 p.m. :30 to 1:00 p.m. | | | | |
| GROSS CAFETER | IA SALES IN 2011/2012 | | | \$ 56, 100 | |
| TOTAL NUMBER O | OF STUDENTS IN 2012/2 | 013 | | 362 | ! |
| PERCENTAGE OF | STUDENTS THAT STAY | FOR LUNCH | | | 99% |

| SCHOOL NAME | Beechville | Lakeside Timberlea | | | |
|---------------------------------------|--------------|--------------------|-----------------|------------|--|
| | | | | | |
| DESCRIPTION OF CAFETERIA AREA | | | | | |
| Cafeteria Sq Footage | : | 1636.5 | | | |
| Kitchen Sq Footage: Number of Tables: | | 335 39 | | | |
| Number of Tables: | | | | | |
| | | 138 | | | |
| Other Information: | | | | | |
| | | | | | |
| LIOT OF FOUNDMEN | IT OWNER | DV THE COHOOL | (UDOD) | | |
| LIST OF EQUIPMEN | NI OWNEL | BY THE SCHOOL | (HK2R) | | |
| stove | | | | | |
| freezers-3 | | | | | |
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| | | | | | |
| | | | | | |
| LIST OF EQUIPMEN | NT OWNED | BY CURRENT CA | FETERIA SERVICE | E PROVIDER | |
| steam trays-2 | | | | | |
| heating lamp | | | | | |
| | microwave | | | | |
| turkey roaster | | | | | |
| cooking utensils | | | | | |
| · · | | | | | |
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| | | | • | | |
| OTHER PERTINENT | Γ INFORM. | ATION SPECIFIC TO | THIS SCHOOL | | |
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| | | | | | |
| Refridgerators-2 own | ed by Farm | er's Dairy | | | |
| iterriagerators-2 own | cu by i aiii | ici 3 Daii y | | | |
| CONTRACTOR'S FI | NANCIAI | DDODOSAI | | | |
| CONTRACTOR 3 FI | NANCIAL | PROPUSAL | | | |
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| SCHOOL NAME | Citadel High School | | P3 | YES | NO X | | |
|---|--|---|------------|-------------|-------------|--|--|
| PRINCIPAL | Linda Choyce | | DATE | 12-F | eb-13 | | |
| CAFETERIA SCOPE OF WORK (Edited by School Principal) | | | | | | | |
| Days of Operation - The contractor will normally provide food service on the days that school is open to students with the following exceptions: | | | | | | | |
| ✓ September – The | first day that students are | in attendance | | | | | |
| ✓ June – The last d | ay in the exam schedulec | conflict day until the last | day of scl | hool | | | |
| | | | | | | | |
| Breakfast Program - Cafeteria service provider potential involvement in school Breakfast Program may be discussed at the discretion of each school prior to award. | | | | | | | |
| Kitchen Cleaning I | Routine: (Edited by Scho | ool Principal) | | | | | |
| | daily from the kitchen stic bins or containers | ✓ Regularly sweep and✓ Spot clean accessible✓ Regularly clean the d | wall area | s up to six | feet (2 M) | | |
| ✓ Regularly clean s | stove tops and ovens | ✓ Empty and clean all f | | | nmer break | | |
| HOURS OF CAFET | ERIA OPERATION (Edite | ed by School Principal) | | | | | |
| * | Hours of operation, 7:45 a.m. to 2:00 p.m. Lunch period 11:40AM to 12:30PM p.m. | | | | | | |
| GROSS CAFETERI | GROSS CAFETERIA SALES IN 2011/2012 \$202,000 | | | | | | |
| TOTAL NUMBER O | F STUDENTS IN 2012/2 | 013 | | 1 | 242 | | |
| PERCENTAGE OF STUDENTS THAT STAY FOR LUNCH 30% | | | | | | | |

SCHOOL CAFFTERIA STATISTICS

| эспо | OL CAFETEI | KIA SIAIISIICS | Page 2 | | |
|----------------------------------|-------------------------|--|----------------|--|--|
| SCHOOL NAME Citadel H | igh School | | | | |
| | | | | | |
| DESCRIPTION OF CAFETER | | | | | |
| Cafeteria Sq Footage: | 391 square metres | | | | |
| Kitchen Sq Footage: | 50 feet long by 7 feet | t wide | | | |
| Number of Tables: | 48 | | | | |
| Number of Chairs: | 300 | | | | |
| Other Information: | | | | | |
| | | | _ | | |
| LICT OF FOLUDATION | D DV THE COHOOL | (11000) | | | |
| LIST OF EQUIPMENT OWNE | D BY THE SCHOOL | ` ' | | | |
| range with grill | | 2 countertop tables | | | |
| 3 cash register tables | | 2 salad fridges | | | |
| deli freezer | | 2 large freezers | | | |
| 2 deli fridges | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| LIST OF EQUIPMENT OWNE | D BY CURRENT CA | FETERIA SERVICE PROVIDER | | | |
| Convection oven | | 2 cash registers | | | |
| 48" worktable | | Soup well | | | |
| portable buffet warmer | | double panini grill | | | |
| blender | | snack machine | | | |
| computer | | 2 pizza displays | | | |
| - Compare | | 2 p.224 d.op.ayo | | | |
| | | | | | |
| | | | | | |
| OTHER PERTINENT INFORM | NATION SPECIFIC TO | THIS SCHOOL | | | |
| | | | | | |
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| | | | | | |
| The school is to receive a perce | entage of ALL gross sa | ales; not just from the school but otl | ner catering | | |
| contracts. It is also the school | s desire that the succe | essful cafeteria contract provide opp | ortunities for | | |
| student placements in the cafet | teria. | | | | |
| | | | | | |
| CONTRACTOR'S FINANCIAL | PROPOSAL | | | | |
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| SCHOOL NAME | Halifax West High School | | P3 | YES | NO 🗍 | | |
|--|--|-------------------------|-----------|-------------|-------------|--|--|
| PRINCIPAL | Gary walker | | DATE | Feb 15,2013 | | | |
| CAFETERIA SCOF | PE OF WORK (Edited by | School Principal) | | | | | |
| - | Days of Operation - The contractor will normally provide food service on the days that school is open to students with the following exceptions: | | | | | | |
| ✓ September – The first two days that students are in attendance ✓ December – The day before and the day after the Christmas Break ✓ June – The last three days of term before school closes ✓ Storm Days – When school is cancelled students will be credited for lunch on an alternative day. | | | | | | | |
| _ | n - Cafeteria service provid discretion of each school p | <u> </u> | in school | Breakfast I | Program may | | |
| Kitchen Cleaning | Routine: (Edited by Scho | ool Principal) | | | | | |
| ✓ Store food in pla ✓ Regularly clean | ✓ Remove garbage daily from the kitchen ✓ Store food in plastic bins or containers ✓ Regularly clean accessible wall areas up to six feet (2 M) ✓ Regularly clean filters in the range hoods ✓ Regularly clean the dishwasher ✓ Empty and clean all fridges before the summer break | | | | | | |
| HOURS OF CAFE | TERIA OPERATION (Edite | ed by School Principal) | | | | | |
| Hours of operation, 7:00 a.m. to 2:00 p.m. Lunch period 12:10 to 1:00 p.m. | | | | | | | |
| GROSS CAFETERIA SALES IN 2011/2012 257,622.00 | | | | | | | |
| TOTAL NUMBER (| OF STUDENTS IN 2012/2 | 013 | | 1 | 500 | | |
| PERCENTAGE OF STUDENTS THAT STAY FOR LUNCH 28% | | | | | | | |

Page 2

| DESCRIPTION OF CAFE | TERIA AREA | | |
|-----------------------|------------------|-------------------------------|--|
| Cafeteria Sq Footage: | 160' x 80' = 12, | 800 sa ft | |
| Kitchen Sq Footage: | 20' x 30' = 600 | | |
| Number of Tables: | 20-16 seat fold | | |
| Number of Chairs: | | 9 | |
| Other Information: | | | |
| LIST OF EQUIPMENT O | WNED BY THE SCI | HOOL (HRSB) | |
| Confection oven | | S/S Fridge | |
| S/S Fridge | | Oven and Grill | |
| Confection Oven | | Dishwasher | |
| Confection Oven | | Distiwastiei | |
| | | | |
| | | | |
| | | | |
| | | | |
| | WNED BY CURREN | IT CAFETERIA SERVICE PROVIDER | |
| Pizza warmer | | Small Wares | |
| Coffee machine | | 2 cash Registers | |
| 2 pastry | y racks | Panine grill | |
| Chest freezer | | 2 work tables | |
| Computer /printer | | 3 trollies | |
| 3 vending machines | | | |
| 2 portable carts | | | |
| OTHER PERTINENT INF | ORMATION SPECI | FIC TO THIS SCHOOL | |
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SCHOOL CAFETERIA STATISTICS Page 1 SCHOOL NAME Sackville Heights Junior High **PRINCIPAL DATE** 14-Feb-13 Kelly MacLeod **CAFETERIA SCOPE OF WORK (Edited by School Principal) Days of Operation** - The contractor will normally provide food service on the days that school is open to students with the following exceptions: ✓ Storm Days – When school is cancelled students will be credited for lunch on an alternative day. **Breakfast Program** - Cafeteria service provider potential involvement in school Breakfast Program may **Kitchen Cleaning Routine: (Edited by School Principal)** ✓ Remove garbage daily from the kitchen ✓ Regularly sweep and mop the floor ✓ Store food in plastic bins or containers ✓ Spot clean accessible wall areas up to six feet (2 M) ✓ Regularly clean filters in the range hoods ✓ Regularly clean the dishwasher ✓ Regularly clean stove tops and ovens ✓ Empty and clean all fridges before the summer break **HOURS OF CAFETERIA OPERATION (Edited by School Principal)** ■ Hours of operation, 8:20 a.m. to 1:00 p.m. • Lunch period 11:20 a.m. to 12:40 p.m. **GROSS CAFETERIA SALES IN 2011/2012** \$97,000 **TOTAL NUMBER OF STUDENTS IN 2012/2013** 585 PERCENTAGE OF STUDENTS THAT STAY FOR LUNCH 99%

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Sackville Heights Junior High

DESCRIPTION OF CAFETERIA AREA

| Cafeteria Sq Footage: | 1600 |
|-----------------------|---|
| Kitchen Sq Footage: | 300 |
| Number of Tables: | 30 (15 double benched tables) |
| Number of Chairs: | 0 benches are attached to double fold down tables |
| Other Information: | There is a small stage in the cafeteria |
| Other Information: | There is a small stage in the cafeteria |

LIST OF EQUIPMENT OWNED BY THE SCHOOL (HRSB)

| | · · · / |
|---|---------|
| Everything with the exception of the items listed | |
| below that are owned by the cafeteria service | |
| provider. | |
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LIST OF EQUIPMENT OWNED BY CURRENT CAFETERIA SERVICE PROVIDER

| 9 small ice packs | bread knife | |
|----------------------------|-------------------|--|
| 1 male spoon | 2 female spoon | |
| 3 tongs | 5 inserts 1/3 | |
| 3 insert lids 1/3 | 1 rolling pin 5m | |
| 1 small cookie sheet 12x19 | 1 9 in chef knife | |
| 1 red and 1 yellow scoop | 1 spreader | |
| 1 hand mixer | 2 inserts 1/2 | |
| 2 insert lids 1/2 | 4 pizza pans | |
| 1 pan rack 20 | 1 step stool | |
| 2 heat lamps | 94 liter tote | |

OTHER PERTINENT INFORMATION SPECIFIC TO THIS SCHOOL

We request that preferential treatment for employment be given to present employees.

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| SCHOOL NAME | Waverley Memorial P3 YES | | | | | |
| PRINCIPAL | Ken Marchand | | DATE | Fe | b. 21/1 | 3 |
| CAFETERIA SCOP | PE OF WORK (Edited by | School Principal) | | | | |
| Days of Operation students with the fo | - The contractor will norm llowing exceptions: | ally provide food service o | on the day | s that sch | ool is | open to |
| ✓ September – The first two days that students are in attendance ✓ December – The day before and the day after the Christmas Break ✓ June – The last three days of term before school closes ✓ Storm Days – When school is cancelled students will be credited for lunch on an alternative day. | | | | | | y. |
| Kitchen Cleaning | Routine: (Edited by Scho | ol Principal) | | | | |
| ✓ Store food in pla ✓ Regularly clean | ✓ Remove garbage daily from the kitchen ✓ Store food in plastic bins or containers ✓ Regularly clean filters in the range hoods ✓ Regularly clean the dishwasher ✓ Regularly clean accessible wall areas up to six feet (2 M) ✓ Regularly clean the dishwasher ✓ Empty and clean all fridges before the summer break | | | | | |
| HOURS OF CAFET | TERIA OPERATION (Edite | ed by School Principal) | | | | |
| Hours of operation, 7:00 a.m. to 2:00 p.m. Lunch period 11:05 - 11:55 | | | | | | |
| GROSS CAFETER | GROSS CAFETERIA SALES IN 2011/2012 \$54,000 | | | | | |
| TOTAL NUMBER (| OF STUDENTS IN 2012/20 | 013 | | | 331 | |
| PERCENTAGE OF STUDENTS THAT STAY FOR LUNCH 100% | | | | | | 100% |

| SCHOOL NAME Waverley Memorial | | | | | |
|-------------------------------|------------------|---------------------------|--|--|--|
| DESCRIPTION OF CAFETERI | A AREA | | | | |
| Cafeteria Sq Footage: | 1 260 sqft | | | | |
| Kitchen Sq Footage: | 340 sqft | | | | |
| Number of Tables: | 19 | | | | |
| Number of Chairs: | 114 | | | | |
| Other Information: | | | | | |
| | | | | | |
| LIST OF EQUIPMENT OWNER | D BY THE SCHOOL | (HRSB) | | | |
| 1 sandwich cooler | | 1 microwave | | | |
| 1 convection oven | | 1 dishwasher | | | |
| 1 range | | | | | |
| 1 freezer | | | | | |
| 1 two door freezer | | | | | |
| 1 fridge | | | | | |
| 1 cooler | | | | | |
| | | | | | |
| LIST OF EQUIPMENT OWNER | D BY CURRENT CA | AFETERIA SERVICE PROVIDER | | | |
| 1 pizza proofer | | | | | |
| 1 warming oven | | | | | |
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| OTHER PERTINENT INFORM | ATION SPECIFIC T | O THIS SCHOOL | | | |
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